

# CMTS

CANADIAN MANUFACTURING  
TECHNOLOGY SHOW

**October 4-7, 2021**

The International Centre • Toronto, ON

[cmts.ca](http://cmts.ca)

## POST SHOW REPORT

# THE BEST OF CMTS 2021!

Canada's National Manufacturing  
Event Featuring Cutting-edge  
Manufacturing Technology  
and Industry Education!



Strategic Event Partners:



Industry Supporters:



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# CMTS 2021

## by the Numbers

### Total Event Attendees

# 3,893

(includes all attendees, exhibitors, speakers, students, media)

### Net Attendees

# 2,684

(includes all attendees and speakers)

### Total Exhibits

# 107

### Total Exhibiting Companies Represented

# 120+

### Average Leads Generated

# 83

## Leads GENERATED!

The total lead count at CMTS 2021 was **6,700** attendee badge scans! The average number of leads per exhibitor was **83**.

## Job FUNCTIONS

**56%** of attendees are at the engineering level or higher.

<b>24%</b>	Owner/Company Management/Corporate Executive
<b>8%</b>	Manufacturing Production Management
<b>5%</b>	Manufacturing Production Department (non-management)
<b>8%</b>	Manufacturing Engineering Management
<b>9%</b>	Manufacturing Engineering Department (non-management)
<b>7%</b>	Product Design/R&D
<b>5%</b>	Control Engineering/Automation
<b>2%</b>	Quality Assurance & Control
<b>2%</b>	Purchasing
<b>2%</b>	Educator/Instructor
<b>1%</b>	Information/IT Systems
<b>1%</b>	Government Representative
<b>19%</b>	Sales & Marketing
<b>6%</b>	Other

## Company SIZE

CMTS connects you with small job shops, mid-size companies and large OEMs that are essential to the Canadian manufacturing industry.

**74%** of the audience comes from the hard-to-reach small- and medium-sized manufacturers.

<b>46%</b>	Less than 20
<b>16%</b>	20 - 49
<b>13%</b>	50-99
<b>13%</b>	100-249
<b>5%</b>	250-499
<b>3%</b>	500-999
<b>1%</b>	1,000-2,499
<b>3%</b>	2,500 and Over



We love the event! Canadian manufacturers are best in class and they're always looking for the greatest technologies, so we love to be here. We love the people that come in and the interaction – high quality projects, advanced technologies so they are always engaged.”

– Adam Redford, Hexagon Manufacturing Intelligence

## Top Industries REPRESENTED

The majority of CMTS attendees hail from one of the following business sectors:

**Automotive**

**Job Shop / Contract  
Manufacturing /  
Environmental**

**Consulting /  
Engineering**

**Commercial &  
Industrial Machinery**

**Fabricated Metal /  
Stamping**

**Aircraft / Aerospace**

### Other industries represented include:

Agriculture	Medical / Surgical
Alternative Energy	Mining/ Utilities / Non- Metallic Minerals / Carbide / Diamonds
Appliances	Oil & Gas
Chemicals / Petroleum	Pharmaceutical
Communications	Plastic
Construction	Pulp & Paper
Consumer Goods	Research & Development
Defense	Services (Financial and Other)
Education / Academia	Transportation
Electronics / Computers	
Food Processing	
Furniture	
Government / Military	

## TOP Technologies

Top technologies of interest at CMTS 2021 included:

Additive Manufacturing / 3D Printing	Controls, CAD/CAM Software	Measurement Inspection & Test
Advanced Materials	Cutting Tools & Accessories	Metal Forming & Fabricating Equipment
Automated Manufacturing & Assembly	Design & Simulation	Robotics
Automation & Controls	Laser & Laser Systems	Turning Machines Lathes & Turning Centres
CNC Programming Software	Machining Centres, Milling & Boring Machines	Welding

## Role in BUYING

**80%** of attendees influence equipment purchase decisions in their companies. This means you're having quality conversations with evaluators, recommenders, specifiers, and final decision makers.

## Company BUDGET

**51%** of the CMTS audience has equipment budgets that exceed \$50,000 and more than 30% have budgets that exceed \$200,000. CMTS is an excellent way to connect with companies looking to invest in capital equipment.

<b>35%</b>	Up to 20,000
<b>14%</b>	20,001 - 50,000
<b>20%</b>	50,001 - 200,000
<b>12%</b>	200,001 - 500,000
<b>9%</b>	500,001 - 1,000,000
<b>7%</b>	1,000,001 - 5,000,000
<b>4%</b>	Over 5,000,000



# Sample of **ATTENDING COMPANIES**

A Berger Precision Ltd.	Fischer Canada Stainless Steel	Mount Sinai Hospital
Aequis Aerospace	Graybar Canada	Ontario Power Generation
Amico Corporation	Héroux Devtek	Ontario Drive and Gear
Bailey Metal Products Ltd.	Honda of Canada	Pratt & Whitney Canada
Baylis Medical Company	Manufacturing	RAM Powder Coating
BC Instruments	Husky Injection Molding	S&C Electric Canada Ltd.
Bombardier	Systems	Savage Arms Canada
Bosch Rexroth Canada	John Crane Canada Inc.	SciCan
Can Am Machine & Tool Inc.	Kodiak Defence Inc.	SNC-Lavalin
Canada Post Corporation	Liburdi Turbine Services	Sodecia Global Tech &
Canadian Blood Services	Lily Jewellery Warehouse Ltd.	Automation Centre
Canam Group Inc.	Litens Automotive	Stackpole International
Celestica Inc.	Magellan Aerospace	Stellantis Canada Inc.
Collins Aerospace	Corporation	Teknion Limited
Cosma International	Magna International	Terranova Aerospace
Delviro Energy	Maple Leaf Foods	THK Rhythm Automotive
Diamond Aircraft	Martinrea International	Canada
ArcelorMittal Dofasco	Metrican International Inc.	Tigercat Industries
Eventscape Inc.	Minus Forty Technologies	Tremco
FIO Automotive Canada	Moneris Solutions Inc.	Welded Tube of Canada Corp.

## Thank You to OUR SPONSORS



For questions regarding this report, contact:

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Source for all statistics unless otherwise stated: Convention Data Services (CDS).

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