

7-10 November 2022 Cape Town, South Africa

### **2022 POST-EVENT REPORT**

## Uniting Africa's tech ecosystems and industry verticals with 12,000+ attendees



Brought to you by





Africa's largest, most influential tech event

Including Anchor Even

25<sup>TH</sup> ANNIVERS

20)11

## caTech Centre Stag

Festival

# Spotlight on Africa Tech Festival 2022

Powering tech and business transformation for a more inclusive, digital world

## What a thrill it was to return to Cape Town and welcome over 12,000 of Africa's tech movers and shakers under one roof!

Back for our **25th anniversary edition**, from 7 to 10 November 2022, we celebrated the return of Africa Tech Festival and the relentless innovation in the continent's booming tech sector. With an untamed determination to break down barriers and an unshakable resilience and passion, we're delighted to see the pursuit of more efficient, inclusive digital societies is more alive than ever.

Africa Tech Festival was once again a buzzing hub for top enterprise leaders, telco C-Suite, start-up founders, investors and senior government officials from across Africa's tech ecosystem - to connect and forge new partnerships.

Including Anchor Eve

Africa Tech Festival is a forum for the conversation on how technology and innovation are catalysts for economic development, presenting **12 streams of curated, business-critical content.** AfricaCom - the flagship event unpacking core themes of telecoms evolution, connectivity infrastructure and digital inclusion, and AfricaTech - a 4IR deepdive into how integration of pioneer tech across business verticals such as AI, fintech, blockchain, healthtech, agritech is powering enterprise transformation.

Additional highlights included the LeadersIn Africa Summit, a unique space for the continent's most influential leaders to engage in top level discussions, and the AHUB, our start-up space dedicated to empowering investors and tech founders working to build Africa's next unicorn. Africa Tech Festival 2022 hosted **300+ tech and telco heavyweights and disruptors** as they showcased the technologies of the future in an exhibition spanning two halls.

Last but certainly not least, Africa Tech Festival wouldn't be Africa Tech Festival without a complement of vibrant networking functions. From the **AFest, our iconic party, to the Africa Tech Festival Awards**, celebrating the pioneering people and projects dedicated to transforming African tech, thousands of meaningful connections happened with a drink in hand!

As we look to 2023, we will use the success of this 2022 edition as a springboard to deliver more inspiring content and powerful experiences. More than ever, we're committed to showcasing the transformative power of technology as a force for good in a changing world, with a renewed dedication to helping ensure Africa takes its place on the global tech stage.

Take it from us: Africa Tech Festival 2023 will be the place where business transformation drives positive change! See you again from 14 to 16 November 2023 in Cape Town



**James Williams** Festival Director

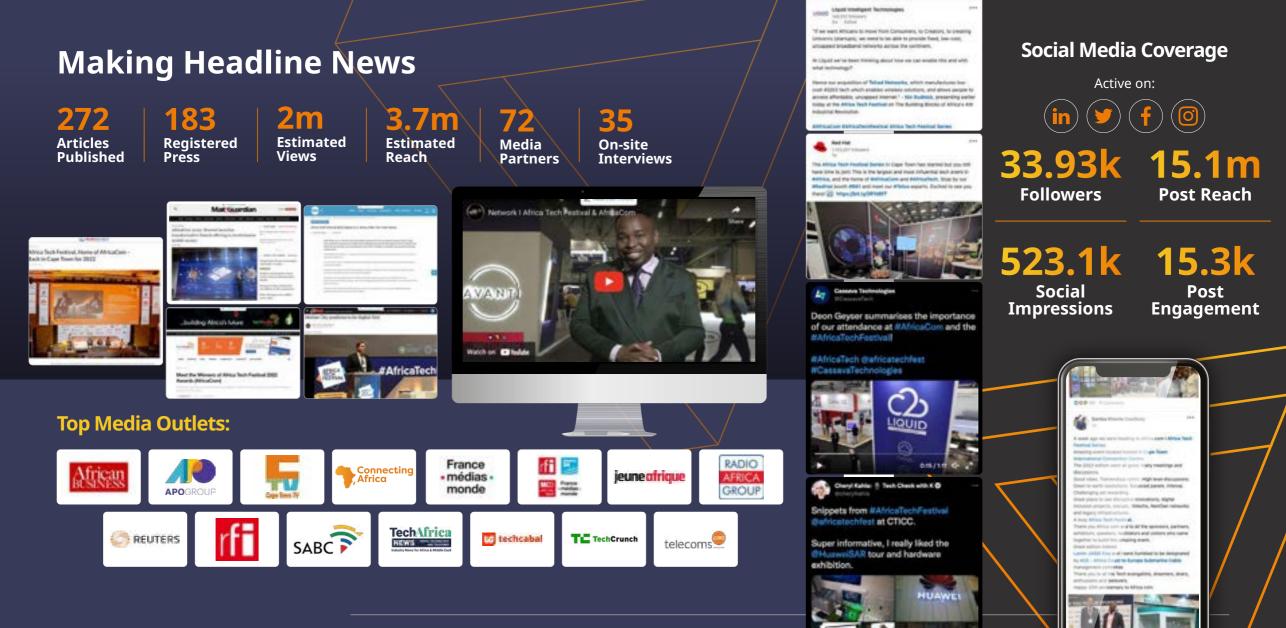
### EAGER TO BE PART OF AFRICA TECH FESTIVAL 2023?



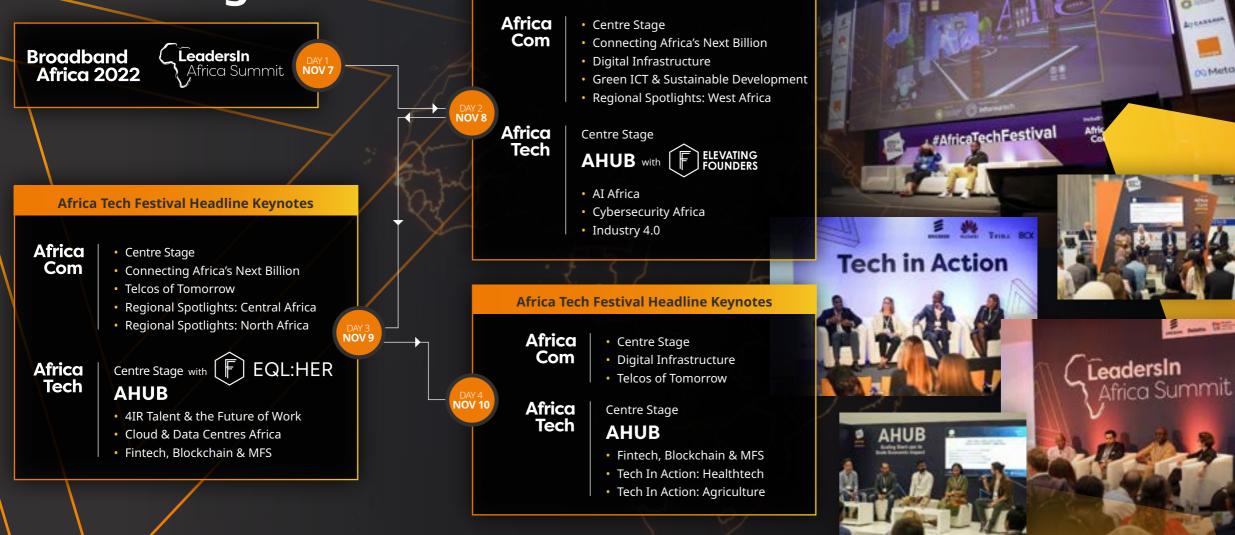


# Africa Tech Festival 2022 in Numbers





# **Pioneering Content**



**Africa Tech Festival Headline Keynotes** 

C MER LICASSAN

5 August 125

N Meta

## An A-List Speaker Line-Up Of **400+ Visionaries, Including:**

#AfricaTechFestival

**Hormatech** 

Including Anchor Frents Africa Afr'---Com Te





**Alderman Geordin** Hill-Lewis Executive Mayor of Cape Town



Funke Opeke Dr Lado Wani Kenyi CEO Undersecretary MainOne Ministry of ICT & Postal Services of South Soudan

Jérôme Hénique Habiba Ben Barka Chief Executive - Middle Chief of Africa Section East & Africa (OMEA) United Nations **Conference on Trade &** Orange



Nic Rudnick Group Deputy Executive Chairman **Liquid Intelligent** Technologies



Deian Kastelic Group Chief Technology Officer Vodacom



Vice President

**Optical Business** 

Product Line

Executive Director

MNOs

**MFS Africa** 





Nitin Gairia Managing Director Sub-Saharan Africa Google

Kuseni Dlamini Chairman Massmart



## **Focus on our Attendees Profiles and Experiences**

**91%** would recommend Africa Tech Festival to their colleagues

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**87%** are satisfied with Africa Tech Festival

**6**%

left Africa Tech

Festival with new

leads!

81% find attending Africa Tech Festival important for their job and business

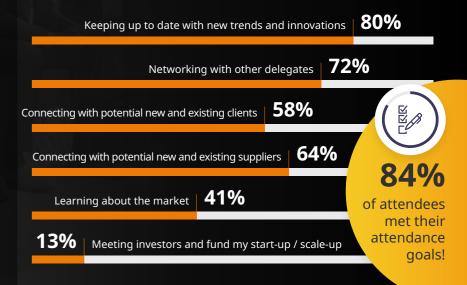
**79%** stay a minimum of two days at Africa Tech Festival

**73%** of attend the event with a their wider team 60% find Africa Tech Festival better than other sector events

 $\bigotimes$ 

Co/m

### Participation goals - Our participants were interested in:



 Top attendee industries

 22%
 Telecoms

 14%
 IT / Software

 12%
 Banking / Finance

 10%
 Education

 10%
 Government

 9%
 Marketing / Advertising

 5%
 Retail / FMCG

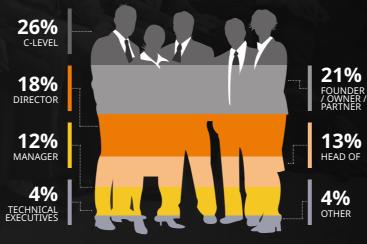
 5%
 Manufacturing

 4%
 Healthcare

 3%
 Energy & Utilities

 6%
 Other

Attendees by seniority



## Focus on our Attendees Profiles and Experiences



## **Top Attending Companies**



## **Top Attending Companies**

TOUCH



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"One of the single most important, diverse and thorough tech events anywhere but hosted on the African continent and to a world class standard."

EWETSE KHAMA, DIRECTOR, SHUMBA MONEY

## **A Deep Dive into our Exhibitors' Experience**



Festival is important

for their business

95% would recommend Africa Tech Festival to a

friend or colleague

94% were satisfied with

Africa Tech Festival

this year

# 90%

are likely to exhibit again in 2023, with 45% already rebooked

87% think Africa Tech Festival

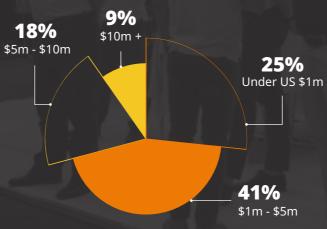
is a must-attend event for the industry

Exhibitor satisfaction about meeting attendance goals:



position

How much business do you expect to generate as a result of exhibiting at Africa Tech Festival this year?



# 81% assess their overall ROI from Africa Tech Festival

as good or higher

30%

of exhibitors signed new contracts during Africa **Tech Festival** 



satisfied with quality of visitors to their stand

**Other satisfaction levels:** 

85%

## **A Networking Powerhouse**

We know that the power of our events lies both in the quality of our content and in the networking opportunities we deliver.

In other words, we work hard, but we sure know how to play hard too! That's why we build a diverse networking programme which included in 2022:

### Satisfaction ratings around our networking functions

8100 Number of attendees

**83%** Quality of attendees **78%** Time available to network



## Africa Tech Festival 2022 Bespoke Event Programme

For the week of Africa Tech Festival, Cape Town is a destination for tech leaders from across the African continent and beyond. That's why many of our partners and clients choose to host clients old and new in our selection of meeting rooms across the week of the event.

In 2022, Africa Tech Festival also played host to bespoke 1-day events deep diving into industry critical topics driving change.

## IN 2022, WE HOSTED:



The Broadband Africa Forum, where 200+ connectivity experts got together to further the pursuit of reliable, affordable, high-performance broadband internet for every African home

SES hosted an exclusive event to pre-launch their next-generation MEO satellite constellation O3b mPOWER

# Don't Just Take Our Word for it...

"One of the best mobile industry events out there. Perfectly organized, sized and with very relevant exhibitors and visitors. Best place to connect with the vibrating African industry!"

"If you have to attend only one event for satellite business in Africa, this is it!" SENIOR VICE PRESIDENT, NEXAT "The event was out of this world, we need more of these in South Africa" CEO, MAFIKENG DIGITAL INNOVATION HUB



"I call upon all people out there with a will to change their lives but stuck with no answers to take advantage of this conference - it creates heroes." CEO/OWNER. ZABRAVE

"Undoubtedly Africa's leading tech event of the year!" DIGITALIZATION CONSULTANT, **UNITED NATIONS**  "As a professional, I consider Africa Tech Festival to be an extremely valuable event for networking with industry leaders."

"One of the single most important, diverse and thorough tech events anywhere but hosted on the African continent and to a world class standard." DIRECTOR, **SHUMBA MONEY** 

"Huge thanks to the Africa Tech Festival organisers - They've organised it in a very professional manner!" CCO, AFR-IX TELECOM/MEDUSA SCS

I really loved my participation in this festival. It made me discover the best of Africa, and let me believe that everything is possible ! HEAD OF NETWORK ARCHITECTURE DEPARTMENT, CAMTEL (CAMEROON TELECOMMUNICATIONS) "The Africa Tech Festival was amazingly well organised and run from the moment you entered the venue. The event had a good combination of some interesting speakers and great networking opportunities. We will be back next year." DIRECTOR OF MARKETING, **BE MOBILE AFRICA** 

"Fantastic to see the organisers working hard to make the circle bigger. This wasn't just about big tech companies talking to telcos, but there was a deliberate, successful effort to include new industries (...) into the mix."

"Great event! I secured a client that was hard to contact in the past." DIRECTOR, **RJF INVESTMENTS** 



"The 2022 Africa Tech Festival was a great experience. These events bring opportunity for growth and competitiveness within the South African technology sector. I benefited both personally and professionally from this well run and well attended event and look forward to Africa Tech 2023!" PARTNER: DIGITAL AND INNOVATION, **AFRICA INTERNATIONAL ADVISORS** 

# Africa Tech Festival through Evina's lens

"Africa Tech Festival 2022 was a great opportunity to highlight how mobile money and carrier billing are two fundamental technologies that must be defended against cybercrime."

### David Lotfi, CEO, Evina

This vision for the future of mobile payments was one of the common threads throughout the event. Evina witnessed the following key points arise during the panel discussions and side conversations:



Mobile money is much more than a means of payment. It is, without a doubt, one of the most powerful levers for financial inclusion. When mobile money is deployed, it accelerates the development of entrepreneurial ecosystems and has a substantial influence on the economy and overall development of the countries where it is deployed.



#### However, mobile money is increasingly under attack as cybercriminals want a piece of the pie from this hypergrowth. For the time being, the scams were rather rudimentary but they are becoming more aggressive and technical. Mobile operators who are growing fast integrate this variable and develop secure payments.

Mobile operators are increasingly aware of this threat, and several questions from the audience were asked this year on this topic during different sessions. Fraud is going to be a recurring issue when it comes to developing new uses and pursuing growth. A great convergence between the uses of mobile money in Africa and the older uses of mobile payment in Europe, Asia and America is now bearing fruit. Online payments, payments via apps and more are booming. This presents a fantastic opportunity and leads to different types of challenges. In fact, this will reinforce the uses of mobile money but also the automation of attacks on mobile wallets. Wherever they take place, initiatives to improve cybersecurity and prevent mobile money scams create growth and allow mobile operators to launch new products and services.

5

EVINA

# TechFestival

**informa**tech

## **Opportunities**

Africa Tech Festival may be done for another year but our team is already planning the success of our 2023 editions now. With a fully engaged community, you don't need to wait the next edition to...



**ASSERT YOUR LEADERSHIP:** Join us at one of our 2023 events to speak and position your company as a thought leader in your field of expertise



### **VIP CONNECTIONS:**

Connect with high-profile speakers and key decision-makers in attendance. The most prestigious partnership packages also include VIP introductions for you to start powerful conversations



### PRODUCT SHOWCASE:

Benefit from the buzz of our exhibition floors to demonstrate your latest solutions and innovations. Hurry: exhibition stands are already selling fast!



### **PR ACTIVATION:**

Do you have a powerful story to tell? We can help you amplify your message through our marketing and PR strategies

## YEAR-ROUND DIGITAL OPPORTUNITIES:

From bespoke webinars to fast-chat stories or content syndication, our tailored solutions will help you keep the discussion going with our engaged community

### **BESPOKE EVENT:**

Do you need to launch a new product and would like to invite our attendees? Or is there a specific mini-event that you would like to run in parallel to our Festival for your customers? We can build bespoke packages to help you capitalise on the Africa Tech Festival brand!

## **Upcoming Events**

## East Africa

**25-26 April 2023** Nairobi, Kenya

# West Africa

**June 2023** Dakar, Senegal



**14-16 November 2023** Cape Town, South Africa

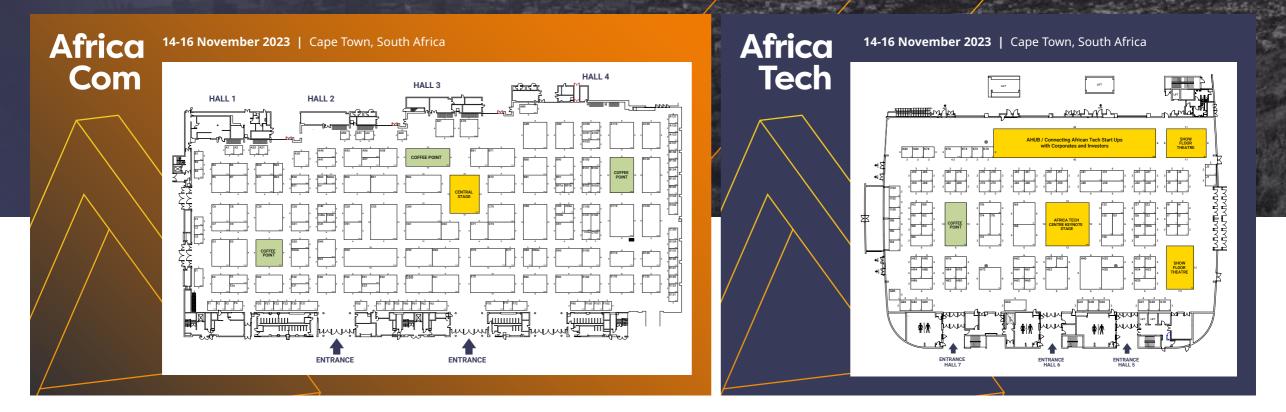
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### **2023 Floorplans**

Our exhibition floors always sell out!

## Choose your spot today:





### **2023 Floorplans**

Our exhibition loors always sell out!

West Africa

Com

## Choose your spot for:

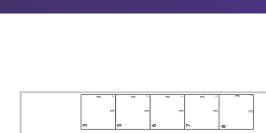
### Benefits of Sponsoring & Exhibiting include

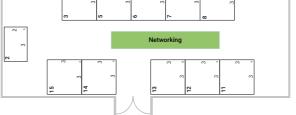


### **Thought Leadership:**

- Inclusion in a fireside chat
- Inclusion in a panel discussion







June 2023

Dakar, Sen<u>egal</u>

### Branding and Digital Marketing:

- Dedicated HTML to the Region's audience, pre-event
- Banner advert or content inclusion in a pre-newsletter
- Social Media Promotion
- Website banners across the Connecting Africa website
- Pre-event written Q&A hosted on the Connecting Africa website and amplified on social media.
- Fast Chat Interview housed on a landing page & hosted on the Connecting Africa website.



**Brand Awareness:**• Exhibition booth





Africa | Africa Com | Tech

## Thank You to Our Sponsors & Exhibitors



## **Part of a Global Event Series**



# EVINA

# x2 revenue on carrier billing and mobile money for mobile operators Grow your business by fighting fraud thanks to Evina's cybersecurity solutions

CONTACT US NOW



### **Contact Us!**

For any questions, do not hesitate to contact us:



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